PRE-SEED · €400–500K · WEB SUMMIT 2026

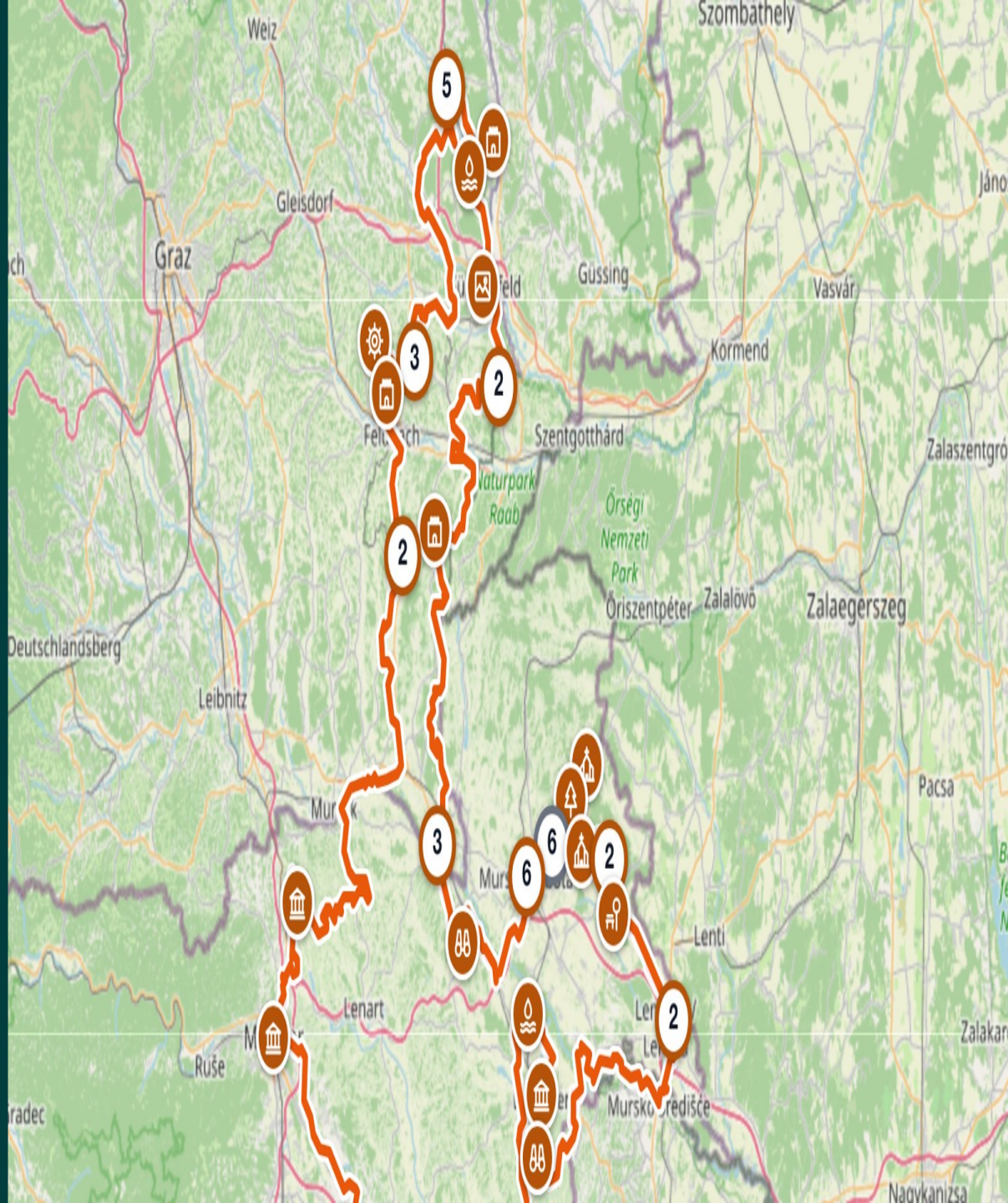
A region's tourism, live on one platform.

Spotvibez launches on 10 January 2027 with a cross-border destination, a municipality and two flagship providers. Providers onboard by talking to an AI agent. We are raising to repeat it across Europe.

LAUNCH 10 JANUARY 2027

Investor deck · Smartomate d.o.o.

Spot Vibez



Evidence, not demos: what is measured today

Built by two founders on project income, not venture money. The data room in January carries the usage series.

20–30

paying providers

Restaurants and hospitality venues paying for menus, opening hours and reservations.

~100

providers onboarded

Bike & Spa ecosystem across Slovenia and Austria, content in four languages.

45 in 1 day

providers imported

One partner spreadsheet became live providers with photos and four languages in a working day.

2

EU programmes delivering

Interreg SI-AT Bike & Spa and Phoenix 4.0 pilots with live provider data.

1

municipality signed

Občina Ljutomer, first destination pilot; full roll-out proposed for 2027.

1

regional lighthouse (LOI)

RRA Podravje at pilot / LOI stage. Not counted as recurring revenue.

DATA ROOM, JANUARY 2027

Provider revenue retention by cohort

providers stay once their operating data lives here

Updates per provider per month

the system is used, not just bought

Reservation and voucher volume

visitor demand flows through the layer

Time to onboard a provider / a destination

deployment repeatability, target under 4 weeks

AI composition acceptance rate

generated content published without manual edits

Pilot to production conversion

DMO willingness to pay €15–50k per year

We walk through the cohort table and the usage data first; the product demo is the supporting cast.

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Raising €400–500k

18 months to prove repeatable European destination SaaS traction, starting from the 10 January 2027 launch.

USE OF FUNDS

40%	Product and engineering: onboarding agent, deployment in under 4 weeks
30%	Go-to-market, pilots and partnerships: 3 paying destinations
20%	Onboarding and integrations: 150–300 active providers
10%	Operations: 18 months of runway, core team of four

MILESTONES FUNDED

- 3 paying destination pilots / contracts
- 150–300 active onboarded providers
- Repeatable deployment in under 4 weeks
- €100–200k contracted ARR
- 2 international distribution partners

Spot Vibez



Launch page, teaser deck and a call link

smartomate.eu/en/spotvibez

Looking for a lead angel or pre-seed fund, lighthouse destinations and distribution partners. · Smartomate d.o.o. · brane@smartomate.eu